

Daiwa SB Investments appoints Arnaud Gerard as Head of Business Development and Client Relations – Europe



Arnaud Gerard
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London, 4 September 2018 – Arnaud Gerard has joined Daiwa SB Investments as Head of Business Development and Client Relations in Europe, effective from 3 September 2018. He is based in London.

Arnaud Gerard joins from Insight Investments where he was responsible for business development, primarily focused on pension funds, insurance companies, consultants and global financial intermediaries. At Daiwa SB Investments he is in charge of developing Daiwa's marketing strategy and expanding Daiwa's footprint within Europe. Arnaud will report to Shinji Ishimaru, CFA, Managing Director of Daiwa SB Investments (UK).

"Arnaud's background and expertise in sales leadership, understanding of the European markets and broad investment knowledge makes him the ideal candidate for this position. I am very pleased to have such a strong professional in my team," said Shinji Ishimaru.

With more than 20 years' experience in the sector, Arnaud is a highly experienced institutional relationship manager adept at developing institutional business across Europe. He will work closely with business development, product management and client service teams to drive marketing initiatives, support Daiwa's sales efforts globally, and increase brand awareness. The addition of Arnaud Gerard to the team is a strong statement of our commitment to delivering the best possible solutions to our existing and prospective clients.

CV of Arnaud Gerard

Arnaud Gerard joins Daiwa from Insight Investment where he was Business Development Director for Europe for over four years. Prior to this, he worked in a number of business development and relationship management roles at Pareto Investment Management and Wellington Management International.

Notes to editors:

Daiwa SB Investments Ltd., founded in 1973, is an active investment manager specialising in Japanese and Asia Pacific equity products. Our business is global with offices in Tokyo, London, New York, Hong Kong, Singapore and Shanghai. We manage assets on behalf of financial institutions, pension funds, government agencies and retail investors. As at 30 June 2018 has over USD 53.26 billion assets under management.

For further information please visit www.daiwasbi.co.uk